



# Wellness

Launceston



## HEALTH & WELLBEING PRODUCT RETAILER ADJ NET PROFIT \$ 296,000 FY 2022 SALES >\$1.6 MILLION

Doctors recommend spas for an array of health benefits

Tasmanian Business and Property Sales are proud to present a unique, highly profitable and easy-to-operate lifestyle business in Launceston, Tasmania. The core business includes the retail of spas, swim spas, saunas, spa chemicals and spa service. Current owners have enjoyed year-on-year growth and have been operating Just Spas and Outdoors for the last 13 years (approx), it has been in existence prior to the existing owner's purchasing.

Key Features Of This Business:

- 1) Year on Year Sales are increasing.
- 2) Established brand-Just Spas and Outdoors is an Australian spa manufacturing company operating for approx 25 years, they are known for product quality and innovation.
- 3) Currently, the business is operated by 2 owners from leased premises in Invermay, Launceston, one works full time, and the other works 20 hours per week.
- 4) Growth potential-Owners advise that the business has a tremendous potential to increase sales by employing someone who could provide additional service work and maintain a high level of customer service.

<b>Price</b>	Offers over \$299,000+sav
<b>Property Type</b>	Commercial
<b>Property ID</b>	668
<b>Warehouse Area</b>	1 m2

### AGENT DETAILS

Praveen Pant - 0432 256 682  
Paul Scott - 0477771098

### OFFICE DETAILS

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Additionally, the usage of lead generation systems will help grow this business to a new level.

5) Easy to learn-New owners would learn every aspect of this business in a short time because it is an easy operation.

6) Popular/ wide presence- Just Spas Launceston serves a wide range of clients across Tasmania.

7) All the equipment is included in the sale, which helps to successfully operate this business. Stock levels are usually around \$70k-\$80k.

8) Not a franchise-Being an independent business, there are no franchise fees to be paid.

9) Brand- Just Spas is a buying group that offers great buying power and nationwide marketing.

Be your own boss, this business would suit a working couple or anyone who wants to enjoy conversations with customers and become financially independent.

Training and handover to be provided by the existing owners, all the systems are in place, plenty of potential for the right operator.

If this is YOU, contact our professional business brokers for a confidential discussion. Do not hesitate to contact Praveen Pant on 0432 256 682 or contact Paul Scott on 0477 771 098 email: pauls@tasbps.com.au / praveenp@tasbps.com.au.

**INTENDING PURCHASERS TO MAKE THEIR OWN INVESTIGATIONS AND ENQUIRIES IN RELATION TO THE BUSINESS AND NOT TO RELY UPON WARRANTY OR STATEMENT MADE BY THE VENDOR OR BY ANYONE ON HIS/HER BEHALF. NOTE: All figures are approximate.**

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